

## Blane Kramer

Blane Kramer has over 20 years of experience delivering high impact information technology solutions to early stage high growth, mid-market and Fortune 500 companies in the technology, digital marketing and manufacturing industries. As a senior IT executive, he utilizes a strong complementary business/finance background to engage with business partners and develop and execute IT strategies that enable the organization to meet key objectives. Blane has extensive experience in Lean/Six Sigma principles, using these skills in numerous business transformation and process re-engineering/change management initiatives. He has deployed numerous applications and platform solutions (ERP, CRM and BI) ranging from internally hosted to cloud. In addition, he has governed extensive project portfolios leading to the modernization of application portfolios for CDK Global, ADP, The Cobalt Group and ELDEC/Crane Aerospace. Finally, Blane has extensive experience managing geographically diverse IT organizations, deploying Center of Excellence centric teams and supplementing resources with offshore and managed services based models.

Blane Kramer holds a BS in Business Administration from Central Washington University.

## Key Leadership Accomplishments

- Developed and implemented an enterprise-wide strategic application roadmap resulting in significant cost savings, enabling business transformation and modernization of the application portfolio
- Directed implementation of all corporate applications required to support spin-off (IPO) of the company from the parent organization and successfully implemented all solutions and migrations within an aggressive timeline without internal customer impact or negative impact to the business
- Directed selection and implementation of Oracle ERPS, Salesforce.com Sales Cloud/Service Cloud/Marketing Cloud, Oracle CPQ Cloud, and other cloud solutions to support the significant growth of the company

## Summary

- VP, information technology, division controller
- IT strategy and delivery
- Program management and governance
- IT assessments and modernization
- M&A and IT integration and consolidation
- ERP and CRM selection and implementation (Oracle, SF.com)
- Cloud computing
- Vendor management
- Lean/Six Sigma and Agile development
- Performance management and reporting/analytics

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