



## **Benjamin Ertischek**

Benjamin Ertischek has 25 years of experience serving in operational and financial leadership roles for organizations in the manufacturing, services, and technology industries, including SaaS. His experience ranges from Fortune 250 companies to startups at the CEO, President, and CFO level. He excels at building teams and developing processes that enable companies to scale effectively. Benjamin also has deep experience both in mergers and acquisitions and raising capital. As the CFO of the software company Viewpoint Construction Management, he drove completion of three rounds of financing, multiple acquisitions, and international expansion resulting in rapid growth in both the company's revenue and profit.

Benjamin holds an AB in Political Science and Economics from Princeton University, and an MBA in Accounting and Finance from Stern School of Business at NYU.

### **Key Leadership Accomplishments**

Benjamin has completed over a dozen acquisitions and capital raises. He has designed and installed ERP, CRM and performance analysis systems for multiple companies, enabling scaling of rapid-growth businesses. In addition, he grew one business from \$18 million to over \$100 million while transitioning to a recurring business model.

### **Summary**

- CEO, President, CFO, Board of Directors
- Raising capital
- EBITDA improvements
- Strategic growth through M&A
- International expansion
- Strategy planning
- Business scaling
- Technology, SaaS, Manufacturing